# UNITED STATES 

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

F O R M 10 - Q
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1999
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 1-5057

## BOISE CASCADE CORPORATION

(Exact name of registrant as specified in its charter)
Delaware
82-0100960
(State or other jurisdiction of
(I.R.S. Employer

Identification No.)
1111 West Jefferson Street
P.O. Box 50

Boise, Idaho 83728-0001
(Address of principal executive offices)
(Zip Code)
(208) 384-6161
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No $\qquad$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class
Common stock, \$2.50 par value

Shares Outstanding
as of April 30, 1999
56,525,108

PART I - FINANCIAL INFORMATION
BOISE CASCADE CORPORATION AND SUBSIDIARIES
STATEMENTS OF INCOME (LOSS)
(expressed in thousands, except per share data)
Item 1. Financial Statements

|  | Three Months Ended March 31 |  |
| :---: | :---: | :---: |
|  | 1999 | 1998 |
|  | (unaudited) |  |
| Sales | \$1,611, 153 | \$1,489,500 |
| Costs and expenses |  |  |
| Materials, labor, and other operating expenses | 1,253,623 | 1,172,920 |
| Depreciation, amortization, and cost of company timber harvested | 69,035 | 70,280 |
| Selling and distribution expenses | 182,896 | 161,700 |
| General and administrative expenses | 29,986 | 36,590 |
| Other (income) expense, net | 1,967 | 340 |
|  | 1,537,507 | 1,441,830 |
| Equity in net income (loss) of affiliates | 746 | $(3,540)$ |
| Income from operations | 74,392 | 44,130 |
| Interest expense | $(37,117)$ | $(40,100)$ |
| Interest income | 616 | 600 |
| Foreign exchange gain (loss) | 44 | (50) |
|  | $(36,457)$ | $(39,550)$ |
| Income before income taxes, minority interest, and cumulative effect of accounting change | 37,935 | 4,580 |
| Income tax provision | $(15,743)$ | $(1,900)$ |

$\left.\begin{array}{llll}\begin{array}{l}\text { Income before minority interest and } \\ \text { cumulative effect of accounting change } \\ \text { Minority interest, net of income tax }\end{array} & & \begin{array}{c}22,192 \\ (3,339)\end{array} & \end{array} \begin{array}{c}2,680 \\ (3,130)\end{array}\right)$

The accompanying notes are an integral part of these Financial Statements.

# BOISE CASCADE CORPORATION AND SUBSIDIARIES 

BALANCE SHEETS
(expressed in thousands)

| $\frac{\text { March 31 }}{1999}$ |  | December 31 |
| :---: | :---: | :---: |
|  |  |  |
| (unaudited) |  |  |


| Current |  |  |  |
| :---: | :---: | :---: | :---: |
| Cash | \$ 48,526 | \$ 86,002 | \$ 66,469 |
| Cash equivalents | 8,349 | 8,840 | 7,899 |
|  | 56,875 | 94,842 | 74,368 |
| Receivables, less allowances |  |  |  |
| Inventories | 561,490 | 614,772 | 625, 218 |
| Deferred income tax benefits | 88, 802 | 59,459 | 92,426 |
| Other | 70,535 | 27,223 | 50, 035 |
|  | 1,370,448 | 1,426,744 | 1,368,406 |
| Property |  |  |  |
| Property and equipment |  |  |  |
| Land and land improvements | 62,732 | 55,445 | 63,307 |
| Buildings and improvements | 583, 003 | 559,732 | 575,509 |
| Machinery and equipment | 4,106,202 | 4,145,749 | 4, 082, 724 |
|  | $4,751,937$ | $4,760,926$ | $4,721,540$ |
| Accumulated depreciation | $(2,197,160)$ | $(2,130,519)$ | $(2,150,385)$ |
|  | 2,554,777 | 2,630,407 | 2,571,155 |
| Timber, timberlands, and timber deposits | 270, 028 | 276,670 | 270,570 |
|  | 2,824,805 | 2,907,077 | 2,841,725 |
| Goodwill, net of amortization |  |  |  |
| of \$41, 112, \$27,733, and \$37,327 | 493, 114 | 446,646 | 501, 691 |
| Investments in equity affiliates | 31,923 | 30,520 | 27,162 |
| Other assets | 229,394 | 225,935 | 227,715 |
| Total assets | \$4,949,684 | \$5, 036, 922 | $\overline{\$ 4,966,699}$ |

The accompanying notes are an integral part of these Financial Statements.

# BOISE CASCADE CORPORATION AND SUBSIDIARIES 

BALANCE SHEETS
(expressed in thousands, except share amounts)
LIABILITIES AND SHAREHOLDERS' EQUITY

| $\frac{\text { March 31 }}{1999}$ |  |  |
| :---: | :---: | :---: |
|  |  |  |
| (unaudited) |  |  |


| Current |  |  |  |
| :---: | :---: | :---: | :---: |
| Short-term borrowings | \$ 164,935 | \$ 211,900 | \$ 129,512 |
| Current portion of long-term debt | 122,285 | 52,839 | 161,473 |
| Income taxes payable | 1,560 | - | - |
| Accounts payable | 486,527 | 495,831 | 499,489 |
| Accrued liabilities |  |  |  |
| Compensation and benefits | 124,046 | 121, 001 | 130,480 |
| Interest payable | 32,653 | 35,526 | 36,166 |
| Other | 218,082 | 159,995 | 172,980 |
|  | 1,150,088 | 1,077,092 | 1,130,100 |
| Debt |  |  |  |
| Long-term debt, less current portion 1,548,027 1,742,492 1,578,136 |  |  |  |
| Guarantee of ESOP debt | 155,731 | 176,823 | 155,731 |
|  | 1,703,758 | 1,919,315 | 1,733,867 |
| Other |  |  |  |
| Deferred income taxes | 253,999 | 229,542 | 255,660 |
| Other long-term liabilities | 296,299 | 223,972 | 301,920 |
|  | 550,298 | 453,514 | 557,580 |
| Minority interest | 120,092 | 109,462 | 116,753 |
| Shareholders' equity |  |  |  |
| Preferred stock -- no par value; 10,000,000 shares authorized; |  |  |  |
| Series D ESOP: $\$ .01$ stated value; 5,236,527; 5,521,442; and $5,356,648$ shares |  |  |  |
| outstanding | 235,644 | 248, 465 | 241, 049 |
| Deferred ESOP benefit | $(155,731)$ | $(176,823)$ | $(155,731)$ |
| Common stock -- \$2.50 par value; 200, 000,000 shares authorized; $56,391,396 ; 56,277,831$; and |  |  |  |
| 56,338,426 shares outstanding | 140,978 | 140,695 | 140,846 |
| Additional paid-in capital | 422, 291 | 418,316 | 420,890 |
| Retained earnings | 796,767 | 853,781 | 788,918 |
| Accumulated other comprehensive income (loss) | $(14,501)$ | $(6,895)$ | $(7,573)$ |
| Total shareholders' equity | 1,425,448 | 1,477,539 | 1,428,399 |
| Total liabilities and shareholders' equity | \$4,949, 684 | \$5, 036,922 | \$4,966,699 |

The accompanying notes are an integral part of these Financial Statements.

## Three Months Ended

March 31

| 1999 |
| :---: |
| (unaudited) 1998 |


| Cash provided by (used for) operations |  |  |
| :---: | :---: | :---: |
| Net income (loss) | \$ 18,853 | \$ (9,040) |
| Cumulative effect of accounting change, net of income tax | - | 8,590 |
| Items in net income (loss) not using (providing) cash |  |  |
| Equity in net (income) loss of affiliates | (746) | 3,540 |
| Depreciation, amortization, and cost of company timber harvested | 69,035 | 70,280 |
| Deferred income tax provision (benefit) | 12,163 | $(1,811)$ |
| Minority interest, net of income tax | 3,339 | 3,130 |
| Other | 41 | $(1,139)$ |
| Receivables | $(66,387)$ | $(58,485)$ |
| Inventories | 64,349 | 19,707 |
| Accounts payable and accrued liabilities | 13,389 | 35,463 |
| Current and deferred income taxes | $(7,645)$ | (955) |
| Other | $(10,363)$ | 12,576 |
| Cash provided by operations | 96,028 | 81,856 |
| Cash provided by (used for) investment |  |  |
| Expenditures for property and equipment | $(48,380)$ | $(62,548)$ |
| Expenditures for timber and timberlands | (392) | $(2,751)$ |
| Purchases of assets | $(6,328)$ | $(4,042)$ |
| Other | $(12,510)$ | $(10,884)$ |
| Cash used for investment | $(67,610)$ | $(80,225)$ |
| Cash provided by (used for) financing |  |  |
| Cash dividends paid |  |  |
| Common stock | $(8,451)$ | $(8,433)$ |
| Preferred stock | (80) | $(3,722)$ |
|  | $(8,531)$ | $(12,155)$ |
| Short-term borrowings | 35,423 | 117,100 |
| Additions to long-term debt | 105,921 | 90, 000 |
| Payments of long-term debt | $(174,673)$ | $(50,246)$ |
| Series F Preferred Stock redemption | - | $(115,001)$ |
| Other | $(4,051)$ | (73) |
| Cash provided by (used for) financing | $(45,911)$ | 29,625 |
| Increase (decrease) in cash and cash equivalents | $(17,493)$ | 31,256 |
| Balance at beginning of the year | 74,368 | 63,586 |
| Balance at March 31 | \$ 56,875 | \$ 94,842 |

The accompanying notes are an integral part of these Financial Statements.

## NOTES TO QUARTERLY FINANCIAL STATEMENTS

(1) BASIS OF PRESENTATION. We have prepared the quarterly financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. These statements should be read together with the statements and the accompanying notes included in our 1998 Annual Report.

The quarterly financial statements have not been audited by independent public accountants, but in the opinion of management, all adjustments necessary to present fairly the results for the periods have been included. The net income (loss) for the three months ended March 31, 1999 and 1998, necessarily involved estimates and accruals. Except as may be disclosed within these "Notes to Quarterly Financial Statements," the adjustments made were of a normal, recurring nature. Quarterly results are not necessarily indicative of results that may be expected for the year.
(2) NET INCOME (LOSS) PER COMMON SHARE. Net income (loss) per common share was determined by dividing net income (loss), as adjusted, by applicable shares outstanding. For the three months ended March 31, 1998, the computation of diluted net loss per share was antidilutive; therefore, amounts reported for basic and diluted loss were the same.

| 1999 |
| :---: |
| (expressed in <br> thousands) |

BASIC

| Net income (loss) as reported before cumulative effect of accounting change | \$ 18, 853 | \$ (450) |
| :---: | :---: | :---: |
| Preferred dividends(a) | $(3,490)$ | $(5,061)$ |
| Excess of Series F Preferred Stock redemption price over carrying value(b) | - | $(3,958)$ |
| Basic income (loss) before cumulative effect of accounting change | 15,363 | $(9,469)$ |
| Cumulative effect of accounting change, net of income tax | - | $(8,590)$ |
| Basic income (loss) | \$ 15,363 | \$(18, 059) |
| Average shares outstanding used to determine |  |  |
| basic income (loss) per common share | 56,369 | 56,242 |
| DILUTED |  |  |
| Basic income (loss) before cumulative effect of accounting change | \$ 15, 363 | \$ $(9,469)$ |
| Preferred dividends eliminated | 3,490 | - |
| Supplemental ESOP contribution | $(2,983)$ | - |
| Diluted income (loss) before cumulative effect of accounting change | 15,870 | $(9,469)$ |
| Cumulative effect of accounting change, net of income tax | - | $(8,590)$ |
| Diluted income (loss) | \$ 15, 870 | \$(18, 059) |
| Average shares outstanding used to determine basic |  |  |
| income (loss) per common share | 56,369 | 56,242 |
| Stock options, net | 235 | - |
| Series D convertible preferred stock | 4,276 | - |
| Average shares used to determine diluted income |  |  |
| (loss) per common share | 60,880 | 56,242 |

(a) Dividend attributable to our Series D convertible preferred stock held by our ESOP (Employee Stock Ownership Plan) is net of a tax benefit.
(b) First quarter 1998 loss per share included a negative seven cents related to the redemption of the Series F Preferred Stock. The loss for the quarter used in the calculation of loss per share was increased by the excess of the amount paid to redeem the preferred stock over its carrying value.
(3) COMPREHENSIVE INCOME (LOSS). Comprehensive income (loss) for the periods include the following:

|  | Three Months Ended March 31 |  |
| :---: | :---: | :---: |
|  | 1999 | 1998 |
|  | (expressed in thousands) |  |
| Net income (loss) | \$ 18, 853 | \$ $(9,040)$ |
| Other comprehensive income (loss) |  |  |
| Cumulative foreign currency translation adjustment, net of income taxes | $(6,928)$ | 1,715 |
| Comprehensive income (loss), net of income taxes | \$ 11, 925 | \$ (7,325) |

(4) RECEIVABLES. In late September 1998, we sold fractional ownership interests in a defined pool of trade accounts receivable. At March 31, 1999, and December 31, 1998, $\$ 100$ million and $\$ 79$ million of sold accounts receivable were excluded from receivables in the accompanying balance sheets. The portion of fractional ownership interest retained by us is included in accounts receivable in the balance sheets. The increase in sold accounts receivable over the amount at December 31, 1998, also represents an increase in cash provided by operations for the three months ended March 31, 1999. This program represents a revolving sale of receivables committed to by the purchasers for 364 days and is subject to renewal. Costs related to the program are included in "Other (income) expense, net" in the Statements of Income (Loss). Under the accounts receivable sale agreement, the maximum amount available from time to time is subject to change based on the level of eligible receivables, restrictions on concentrations of receivables, and the historical performance of the receivables we sell.
future years. These costs are amortized on the straight-line method over a maximum of five years or the expected life of the software, whichever is less. "Other assets" in the balance sheets includes deferred software costs of $\$ 48.2$ million, $\$ 33.0$ million, and $\$ 47.1$ million at March 31, 1999 and 1998, and December 31, 1998.

AICPA Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use," became effective beginning in 1999. We account for software costs in accordance with this statement. The implementation of this statement had no financial statement impact on us.
(6) INVENTORIES. Inventories include the following:
$\frac{\text { March } 31}{\frac{1999}{1998}} \frac{\text { December 31 }}{1998}$

| Finished goods and work in process | \$437, 340 | \$474, 285 | \$456, 577 |
| :---: | :---: | :---: | :---: |
| Logs | 46,760 | 66,062 | 87,688 |
| Other raw materials and supplies | 141,350 | 152, 198 | 145,319 |
| LIFO reserve | $(63,960)$ | $(77,773)$ | $(64,366)$ |
|  | \$561, 490 | \$614,772 | \$625, 218 |

(7) CUMULATIVE EFFECT OF ACCOUNTING CHANGE. As of January 1, 1998, we adopted the provisions of a new accounting standard, AICPA Statement of Position 98-5, "Reporting on the Costs of Start-Up Activities," which required the write-off of previously capitalized preoperating costs. Adoption of this standard resulted in a charge for the cumulative effect of accounting change, net of tax, of $\$ 8.6$ million, or 15 cents per basic and diluted loss per share, for the three months ended March 31, 1998.
(8) INCOME TAXES. We used an estimated annual tax rate of $41.5 \%$ for the three months ended March 31, 1999 and 1998. In 1998, our actual annual tax benefit rate was 12.5\%. Excluding nonroutine items in 1998, the tax provision rate would have been $44 \%$. Our tax rate is subject to fluctuations due primarily to the sensitivity of the rate to low income levels, the impact of nonroutine items, and the mix of income sources.

For the three months ended March 31, 1999, we paid income taxes, net of refunds received, of $\$ 5.5$ million. We paid $\$ 2.4$ million for the same period in 1998.
(9) DEBT. At March 31, 1999, we had a revolving credit agreement with a group of banks that permits us to borrow as much as $\$ 600$ million at variable interest rates based on customary indices. This agreement expires in June 2002. The revolving credit agreement contains financial covenants relating to minimum net worth, minimum interest coverage ratios, and ceiling ratios of debt to capitalization. Under this agreement, the payment of dividends is dependent upon the existence of and the amount of net worth in excess of the defined minimum. Our net worth at March 31, 1999, exceeded the defined minimum by $\$ 109$ million. At March 31, 1999, there were $\$ 160$ million of borrowings outstanding under this agreement.

Our majority-owned subsidiary, Boise Cascade Office Products Corporation ("BCOP"), has a \$450 million revolving credit agreement with a group of banks that expires in June 2001 and provides variable interest rates based on customary indices. The BCOP revolving credit facility contains customary restrictive financial and other covenants, including a negative pledge and covenants specifying a minimum fixed charge coverage ratio and a maximum leverage ratio. BCOP may, subject to the covenants contained in the credit agreement and to market conditions, raise additional funds through the agreement and through other external debt or equity financings in the future. Borrowings under BCOP's agreement were \$165 million at March 31, 1999.

In October 1998, we entered into an interest rate swap with a notional amount of $\$ 75,000,000$ and an effective fixed rate of $5.1 \%$ with respect to $\$ 75,000,000$ of our revolving credit agreement borrowings. BCOP also entered into an interest rate swap with a notional amount of $\$ 25,000,000$ and an effective fixed interest rate of $5.0 \%$ with respect to $\$ 25,000,000$ of their revolving credit agreement borrowings. Both swaps expire in 2000. We are exposed to credit-related gains or losses in the event of nonperformance by counterparties to these swaps; however, we do not expect any counterparties to fail to meet their obligations.

Also at March 31, 1999, we had $\$ 104.3$ million of short-term borrowings outstanding and BCOP had $\$ 60.6$ million of short-term borrowings outstanding. At March 31, 1998, we had $\$ 138.1$ million short-term borrowings outstanding, while BCOP had $\$ 73.8$ million of short-term borrowings outstanding. The maximum amount of short-term borrowings outstanding during the three months ended March 31, 1999 and 1998, was $\$ 293.3$ million and $\$ 275.3$ million. The average amount of short-term borrowings outstanding during the three months ended March 31, 1999 and 1998, was $\$ 177.6$ million and $\$ 198.9$ million. The average interest rate for these borrowings was 5.4\% for 1999 and 5.9\% for 1998.

At March 31, 1999, we had $\$ 430.0$ million and BCOP had $\$ 150.0$ million of unused borrowing capacity registered with the Securities and Exchange Commission for additional debt securities.

In March 1999, we filed a registration statement covering \$300 million in universal shelf capacity with the Securities and Exchange Commission. This filing is still under review by the Securities and Exchange Commission. Once approved, we may offer and sell in one or more offerings common stock, preferred stock, debt securities, warrants, and purchase contracts.

Cash payments for interest, net of interest capitalized, were $\$ 40.6$ million and $\$ 43.7$ million for the three months ended March 31, 1999 and 1998.
(10) BOISE CASCADE OFFICE PRODUCTS CORPORATION. During the first three months of 1999, BCOP completed one acquisition, and during the first three months of 1998, BCOP completed two acquisitions, all of which were accounted for under the purchase method of accounting. Accordingly, the purchase prices were allocated to the assets acquired and liabilities assumed based upon their estimated fair values. The initial purchase price allocations may be adjusted within one year of the date of purchase for changes in estimates of the fair values of assets and liabilities. Such adjustments are not expected to be significant to our results of operations or our financial position. The excess of the purchase price over the estimated fair value of the net assets acquired was recorded as goodwill and is being amortized over 40 years. The results of operations of the acquired businesses are included in our operations subsequent to the dates of acquisition.

On January 11, 1999, BCOP acquired the office supply business of Wallace Computer Services, based in Lisle, Illinois. This transaction was completed for cash of $\$ 6.3$ million and the recording of $\$ 0.2$ million of acquisition liabilities.

On January 12, 1998, BCOP acquired the direct marketing business of Fidelity Direct, based in Minneapolis, Minnesota. On February 28, 1998, BCOP acquired the direct marketing business of Sistemas Kalamazoo, based in Spain. These transactions were completed for cash of $\$ 4.0$ million, debt assumed of $\$ 0.2$ million, and the recording of $\$ 3.8$ million of acquisition liabilities.

Unaudited pro forma results of operations reflecting the above acquisitions would have been as follows. If the 1999 acquisition had occurred on January 1, 1999, there would be no significant change in the results of operations for the first three months of 1999. If the 1999 and 1998 acquisitions had occurred on January 1, 1998, sales for the first three months of 1998 would have increased by $\$ 12$ million, net loss and basic and diluted loss per share would have been unchanged. This unaudited pro forma financial information does not necessarily represent the actual results of operations that would have occurred if the acquisitions had taken place on the dates assumed.
(11) NEW ACCOUNTING STANDARDS. In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." This Statement establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. This Statement is effective for fiscal years beginning after June 15, 1999. We plan to adopt this Statement in the first quarter of 2000. We are in the process of reviewing this new standard. Adoption of this Statement is not expected to have a significant impact on our results of operations or financial position.
(12) RESTRUCTURING ACTIVITIES. Late in the second quarter of 1998, we adopted a plan to restructure our wood products manufacturing business by permanently closing four facilities, including sawmills in Elgin, Oregon; Horseshoe Bend, Idaho; and Fisher, Louisiana; and a plywood plant in Yakima, Washington. These closures are due to poor financial results and a decrease in wood supply. The Horseshoe Bend and Fisher sawmills have closed. These closures resulted in the termination of 182 employees. Our current plans are to close the Elgin sawmill and Yakima plywood plant in 1999. However, based on recent changes in wood supply and costs, product prices, and plant operations, we are evaluating whether these facilities should continue to operate past 1999. Approximately 312 employees would be affected by the closure of the Elgin and Yakima facilities. These two facilities had sales of $\$ 13,871,000$ and $\$ 11,545,000$ for the three months ended March 31, 1999 and 1998. These facilities had operating income of $\$ 3,248,000$ for the three months ended March 31, 1999, and an operating loss of $\$ 2,210,000$ for the three months ended March 31, 1998. The Horseshoe Bend and Fisher sawmills had sales of $\$ 10,050,000$ and an operating loss of \$1,920, 000 for the three months ended March 31, 1998.

The assets still to be shut down were written down to zero, their estimated net realizable value at the then expected date of closure. Had we continued to depreciate these assets, first quarter 1999 operating expense would have increased approximately $\$ 1,000,000$.

Restructuring activities related to these second quarter 1998 charges through March 31, 1999, are as follows:

| 1998 expense recorded | $\$ 27,200$ <br> $(27,200)$ | $\$ 14,000$ <br> Assets written down <br> Pension liability recorded <br> Charges against reserve | - | - |
| :--- | :---: | :---: | :---: | :---: |
| (1,300) |  |  |  |  |

Also in the second quarter of 1998, our Paper and Paper Products segment recorded a pretax charge related to the revaluation of paperrelated assets. Included in the revaluation was the $\$ 8$ million writedown to zero of our investment in a now terminated joint venture in China that produced carbonless paper. Also written-down by approximately $\$ 5$ million were the fixed assets of a small corrugating facility that was sold in March 1999 for its approximate remaining book value. We also wrote off $\$ 6$ million in an investment in a bankrupt joint venture and miscellaneous equipment that had no future value.

In the fourth quarter of 1998, we announced a company-wide costreduction initiative and the restructuring of certain operations. Specific actions include the elimination of job positions in our manufacturing businesses and Boise headquarters through a combination of early retirements, layoffs, and attrition. Our paper research and development facility in Portland, Oregon, will close by June 1999. BCOP will close eight facilities in the United Kingdom and integrate selected functions of the operations with their other United Kingdom operations. These BCOP closures are expected to be completed during the first half of 1999 and will result in work force reductions of approximately 140 employees. BCOP also dissolved an unprofitable joint venture in Germany.

Restructuring activities related to these fourth quarter 1998 charges through March 31, 1999, are as follows:

|  | Asset <br> Write- <br> Downs | Employee- <br> Related <br> Costs | Other <br> Exit <br> Costs | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |

The estimated number of employees impacted by the 1998 restructuring activities described above and the number who have left the company as of March 31, 1999, are as follows:

Fourth Quarter 1998
Office products

| 140 | 89 |
| ---: | ---: |
| 40 | 13 |
| 212 | 95 |
| 92 | 21 |
| 978 | 400 |
| $===$ | $===$ |

In addition to the employees discussed above, we expect to eliminate up to another 100 positions by not filling already vacant positions or through normal attrition. No reserves were established related to these job eliminations.
(13) SEGMENT INFORMATION. There are no differences from our last annual report in our basis of segmentation or in our basis of measurement of segment profit or loss. An analysis of our operations by segment is as follows:

|  |  |  | Income <br> (Loss) <br> Before |
| :--- | :--- | :--- | :--- | :--- |
| Taxes, |  |  |  |
| Minority |  |  |  |
| Interest, |  |  |  |
| and Cumu- |  |  |  |
| lative |  |  |  |,

Three Months Ended
March 31, 1998

Office products
Building products
Paper and paper products
Corporate and other
Total
Intersegment eliminations Interest expense

Consolidated Totals

| \$ 759.4 | \$ | . 4 | \$ | 759.8 | \$ | 36.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 358.1 |  | 10.6 |  | 368.7 |  | (.2) |
| 367.1 |  | 91.2 |  | 458.3 |  | 20.6 |
| 4.9 |  | 15.0 |  | 19.9 |  | (12.2) |
| 1,489.5 |  | 117.2 |  | 1,606.7 |  | 44.7 |
| - |  | (117.2) |  | (117.2) |  | - |
| - |  | - |  | - |  | (40.1) |
| \$1,489.5 | \$ |  |  | 1,489.5 | \$ | 4.6 |

Income
(Loss)
Taxes
Minority
Interest,
and Cumu
lative Effect of Accounting Change (a)
\$ 38.7
40.3 (8.8)
(37.1)
==ニ====
a) Interest income has been allocated to our segments in the amounts of $\$ 616,000$ for the three months ended March 31, 1999, and $\$ 600,000$ for the three months ended March 31, 1998.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

Our net income for the first quarter of 1999 was $\$ 18.9$ million, compared with a net loss of $\$ 9.0$ million for the first quarter of 1998. Basic income per common share for the first quarter of 1999 was 27 cents and diluted income per common share was 26 cents. For the same quarter in 1998, basic and diluted loss per common share were 32 cents. Sales for the first quarter of 1999 were $\$ 1.6$ billion and $\$ 1.5$ billion in first quarter of 1998. First quarter 1998 results included two nonroutine items as discussed below.

As of January 1, 1998, we adopted the provisions of a new accounting standard, AICPA Statement of Position 98-5, "Reporting on the Costs of Start-up Activities." This statement required the write-off of previously capitalized preoperating costs, which resulted in an after-tax charge of $\$ 8.6$ million, or 15 cents per basic and diluted share. Also included in 1998 earnings per share is a negative seven cents per basic and diluted share related to the redemption of our Series $F$ preferred stock.

We estimate that our restructuring and cost saving initiatives announced in fourth quarter 1998 increased pretax income approximately $\$ 10$ million. These savings included approximately $\$ 9$ million in the Paper and Paper Products segment and $\$ 1$ million in our Corporate functions. See Note 12 in the Notes to Quarterly Financial Statements for additional information on our 1998 restructuring activities.

Operating income in the Office Products segment in the first quarter of 1999 was \$38.7 million, compared to $\$ 36.5$ million in the first quarter of 1998. Net sales in the first quarter of 1999 increased $12 \%$ to $\$ 848.4$ million, compared with $\$ 759.8$ million in the first quarter of 1998 . The growth in sales resulted primarily from same-location sales growth and acquisitions.

Same-location sales increased $8 \%$ in the first quarter of 1999, compared with
the first quarter of 1998. Excluding the negative impact of paper price changes and foreign currency changes, same-location sales increased $10 \%$. Cost of sales, which includes the cost of merchandise sold, the cost to deliver products to customers, and the occupancy costs of our facilities, increased to $\$ 629.3$ million in the first quarter of 1999, which was $74.2 \%$ of net sales. This compares with $\$ 564.2$ million reported in the same period of the prior year, which represented $74.3 \%$ of net sales. Gross profit as a percentage of net sales was $25.8 \%$ and $25.7 \%$ for the first quarters of 1999 and 1998. BCOP's operating expenses were $21.3 \%$ of net sales in the first quarter of 1999, compared with $21.0 \%$ in the first quarter of 1998. The increase in the first quarter of 1999 was due, in part, to additional payroll associated with the expansion of our U.S. sales force and support of our growth initiatives.

Our Building Products segment had operating income of $\$ 40.3$ million in the first quarter of 1999 compared to an operating loss of $\$ 0.2$ million for first quarter 1998. Sales increased $20 \%$ to $\$ 443.5$ million compared to $\$ 368.7$ million a year ago. The increase is due to improved sales prices, very strong structural panel markets, over a 70\% increase in engineered wood products sales, significant sales growth in building materials distribution, and an improved product mix through a reduction in commodity lumber volume. The increase in operating income was also due to lower wood and conversion costs. Average oriented strand board prices increased 28\%, average plywood prices increased 18\%, and average lumber prices increased $3 \%$ in the first quarter of 1999, compared with year-ago levels. These increases were offset by $4 \%$ lower average particleboard prices and 1\% lower average laminated veneer lumber prices. Average I-joist prices were about flat. Plywood sales volume was down 62.1 million square feet, lumber was down 18.6 million board feet, laminated veneer lumber was up 0.6 million cubic feet, I-joist was up 11.9 million equivalent lineal feet, and particleboard was down 1.5 million square feet. Building materials distribution sales increased from $\$ 167.7$ million to $\$ 224.2$ million, or $34 \%$ in the first quarter 1999, compared with first quarter 1998. The increase in distribution sales was due both to higher prices and increased market share.

Our Paper and Paper Products segment reported operating income of $\$ 4.8$ million in the first quarter of 1999. In the first quarter of 1998, this segment recorded operating income of $\$ 20.6$ million. Sales decreased $13 \%$ to $\$ 399.4$ million in the first quarter of 1999 from $\$ 458.3$ million in the first quarter of 1998. Performance decreased year over year primarily because of lower average prices for all of our paper grades in first quarter of 1999, compared with the first quarter of 1998. Uncoated free sheet prices decreased 12\%, containerboard prices decreased 15\%, newsprint prices decreased 5\%, and pulp prices decreased 10\%. Sales volume for the first quarter of 1999 decreased 18,000 tons to 634,000 tons, compared with 652,000 tons in first quarter 1998. Uncoated free sheet volumes decreased by 7,000 tons, containerboard sales volumes decreased by 8,000 tons, and newsprint volumes decreased by 9,000 tons. These decreases were offset by a 6,000-ton sales volume increase in pulp. Paper segment manufacturing costs per ton in the first quarter of 1999 were $6 \%$ lower than in the comparison quarter. The decrease was due to decreased fiber costs and lower fixed manufacturing costs.

On an overall basis, materials, labor, and other operating expenses declined to $77.8 \%$ of sales for the three months ended March 31, 1999, compared to $78.7 \%$ of sales for the same period in 1998. The improvement is primarily due to the increased sales prices which increases sales without a corresponding increase in costs, and reduced wood and conversion costs in our Building Products segment. Selling and distribution expenses as a percent of sales were $11.4 \%$ of sales for the three months ended March 31, 1999, compared to 10.9\% of sales for the three months ended March 31, 1998 This higher percentage is due primarily to the increasing Office Products sales which have higher associated selling and distribution costs. General and administrative expenses have decreased as a percentage of sales to $1.9 \%$ in first quarter 1999 compared to $2.5 \%$ in first quarter 1998. This decrease is due in part to our cost reduction efforts as well as leveraging fixed costs over higher sales.

Interest expense was $\$ 37.1$ million in the first quarter of 1999 , compared with $\$ 40.1$ million in the same period last year. The decrease was due primarily to slightly lower debt levels and lower effective interest rates.

We used an estimated annual tax provision rate of $41.5 \%$ for the three months ended March 31, 1999 and 1998. In 1998, our actual annual tax benefit rate was 12.5\%. Excluding nonroutine items in 1998, the tax provision rate would have been $44 \%$. Our tax rate is subject to fluctuations due primarily to the sensitivity of the rate to low income levels, the impact of nonroutine items, and the mix of income sources.

## FINANCIAL CONDITION AND LIQUIDITY

Operating Activities. Cash provided by operations was $\$ 96.0$ million for the first three months of 1999, compared with $\$ 81.9$ million for the same period in 1998. The increase in 1999 was due to improved operating results offset in part by uses of cash for working capital items. Also in September 1998, we sold fractional ownership interests in a defined pool of trade accounts receivable. At March 31, 1999, $\$ 100$ million of the sold accounts receivable were excluded from receivables in the balance sheet. This is an increase of $\$ 21$ million from the December 31, 1998, balance of $\$ 79$ million. This increase represents an increase in cash provided by operations. Our working capital ratio was 1.19:1 at March 31, 1999, compared with 1.32:1 at March 31, 1998. Our working capital ratio was 1.21:1 at December 31, 1998.
for the first three months of 1999 and 1998. Cash expenditures for property
and equipment, and timber and timberlands, totaled $\$ 48.8$ million and
$\$ 65.3$ million for the first three months of 1999 and 1998. This reduction reflects our focus on reducing our overall level of capital spending. Cash purchases of assets, primarily due to BCOP's expansion program, totaled $\$ 6.3$ million for the first three months of 1999 and $\$ 4.0$ million for the first three months of 1998.

Financing Activities. Cash used for financing was $\$ 45.9$ million for the first three months of 1999. Cash provided by financing was $\$ 29.6$ million for the first three months of 1998. Dividend payments totaled $\$ 8.5$ million and $\$ 12.2$ million for the first three months of 1999 and 1998. The decrease is due to the redemption of our Series F preferred stock in February 1998. In both years, our quarterly dividend was 15 cents per common share. For the first three months of 1999, short-term borrowings, primarily notes payable and commercial paper, increased $\$ 35.5$ million compared with an increase of $\$ 117.0$ million for the first three months of 1998. The increase in short-term borrowings in first quarter 1998 was used to fund the redemption of the Series F preferred stock for $\$ 115$ million in cash. At March 31, 1999, we had $\$ 104.3$ million of short-term borrowings outstanding, and BCOP had $\$ 60.6$ million of short-term borrowings outstanding. At March 31, 1998, we had $\$ 138.1$ million of short-term borrowings outstanding, while BCOP had $\$ 73.8$ million of short-term borrowings outstanding. At December 31, 1998, we had $\$ 57.4$ million of short-term borrowings outstanding, while BCOP had $\$ 72.1$ million of short-term borrowings outstanding. Long-term debt decreased $\$ 68.8$ million in the first three months of 1999 and increased $\$ 39.8$ million in the first three months of 1998. In February 1999, we redeemed our $\$ 100$ million, $9.875 \%$ notes.

At March 31, 1999 and 1998, we had $\$ 2.0$ billion and $\$ 2.2$ billion of debt outstanding. At December 31, 1998, we had $\$ 2.0$ billion of debt outstanding. Our debt-to-equity ratio was $1.40: 1$ and $1.48: 1$ at March 31, 1999 and 1998. Our debt-to-equity ratio was $1.42: 1$ at December 31, 1998.

Our debt and debt-to-equity ratio include the guarantee by the company of the remaining $\$ 155.7$ million of debt incurred by the trustee of our leveraged Employee Stock Ownership Plan. While that guarantee has a negative impact on our debt-to-equity ratio, it has virtually no effect on our cash coverage ratios or on other measures of our financial strength.

We have a revolving credit agreement with a group of banks that permits us to borrow as much as $\$ 600$ million based on customary indices. As of March 31, 1999, borrowings under the agreement totaled $\$ 160$ million. When the agreement expires in June 2002, any amount outstanding will be due and payable. In October 1998, we entered into an interest rate swap with a notional amount of $\$ 75$ million that expires in 2000 . This swap results in an effective fixed interest rate with respect to $\$ 75$ million of our revolving credit agreement borrowings. The payment of dividends is dependent on the existence of and the amount of net worth in excess of the defined minimum under the agreement. As of March 31, 1999, we were in compliance with our debt covenants, and our net worth exceeded the defined minimum by $\$ 109$ million.

BCOP has a $\$ 450$ million revolving credit agreement with a group of banks that expires in June 2001 and provides variable interest rates based on customary indices. In October 1998, BCOP entered into an interest rate swap with a notional amount of $\$ 25$ million that expires in 2000 . This swap results in an effective fixed interest rate with respect to $\$ 25$ million of BCOP's revolving credit agreement borrowings. As of March 31, 1999, BCOP had outstanding borrowings of $\$ 165$ million under this agreement and was in compliance with its debt covenants.

At March 31, 1999, we had $\$ 430.0$ million and BCOP had $\$ 150.0$ million of unused borrowing capacity registered with the Securities and Exchange Commission.

In March 1999, we filed a registration statement covering $\$ 300$ million in universal shelf capacity with the Securities and Exchange Commission. This filing is still under review by the Securities and Exchange Commission. Once approved, we may offer and sell in one or more offerings common stock, preferred stock, debt securities, warrants, and purchase contracts.

We expect the restructuring programs announced in 1998 to be cash flow positive in 1999. We estimate that the programs will require cash outlays before any savings of approximately $\$ 23$ million in 1999. These expected cash payments in 1999 include $\$ 13$ million for employee-related costs, $\$ 10$ million for other exit costs including $\$ 7$ million for lease and other contract terminations, and $\$ 2$ million for tear-down and environmental costs. We spent approximately $\$ 4$ million in first quarter 1999, including \$3 million for employee-related costs and \$1 million for lease and other contract terminations. Cash requirements related to our restructuring in 2000 and beyond are expected to total $\$ 17$ million with most of that occurring in 2000 or early 2001. This and our other cash requirements will be funded through a combination of cash flows from operations, borrowings under our existing credit facilities, and issuance of new debt or equity securities.

Our results of operations are not materially effected by seasonal sales variances or inflation.

## MARKET CONDITIONS

The strong first quarter results by our building products business should continue through the year. We expect to grow office products distribution sales and income at double digit rates. This is a reflection of the better overall performance and strengthening margins in the first quarter, which will continue and benefit future results.

It appears that the negative pressures from global economic turmoil which have had a negative impact on the paper business in the last few quarters may be waning or at least have stopped getting worse. Although business conditions in paper will continue to be challenging during the first half of this year, markets should gradually strengthen. Demand is on the upswing, and prices in some grades have started to rise as global markets for our key paper grades, uncoated free sheet and containerboard, work their way through the oversupply of pulp and paper caused by the Asian economic turmoil. We continue to have confidence in the long-term prospects in our paper business. Very little new capacity is being planned or constructed anywhere in the world. As global demand begins to recover, perhaps in the second half of 1999, we expect supply-and-demand balances in our paper businesses to tighten considerably.

## NEW ACCOUNTING STANDARDS

In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." This Statement establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. We plan to adopt this Statement in the first quarter of 2000. We are in the process of reviewing this new standard. Adoption of this Statement is not expected to have a significant impact on our results of operations or financial position.

## TIMBER SUPPLY

In recent years, the amount of timber available for commercial harvest in the United States has declined due to environmental litigation, changes in government policy, and other factors. More constraints on available timber supply may be imposed. As a result, we cannot accurately predict future log supply. In 1998, we closed sawmills in Fisher, Louisiana, and Horseshoe Bend, Idaho, partly because of reductions in timber supply and consequent increases in timber costs. Additional curtailments or closures of our wood products manufacturing facilities are possible.

## YEAR 2000 COMPUTER ISSUE

Over the last two years, we have been replacing many of our business computer systems to realize cost savings and process improvements. These replacements, all of which are year 2000-compliant, will be completed before the year 2000. Many of the costs associated with these replacements have been and will be deferred and amortized over approximately five years. (See Note 5 in the Notes to Financial Statements.) A year 2000 compliance assessment was completed in 1998. Many of the existing systems were found to be compliant. We have begun appropriate modifications of the noncompliant systems. We expect to complete all necessary changes before year-end 1999.

We are currently surveying our critical suppliers and customers to determine whether critical processes may be impacted by a lack of year 2000 compliance. Most of our critical suppliers and customers have confirmed that they are or have plans to be compliant by year-end 1999.

Incremental costs to make our systems compliant are expected to range from $\$ 10$ million to $\$ 13$ million. These costs are being expensed as incurred Approximately $\$ 6.4$ million had been spent through March 31, 1999.

The most reasonably likely worst-case scenario of failure by us or our suppliers or customers to be year 2000-compliant would be a temporary slowdown of manufacturing operations at one or more of our locations and a temporary inability to process orders and billings in a timely manner and to deliver products to our customers in a timely manner. We are currently developing contingency options in the event that critical systems or suppliers encounter unforeseen year 2000 problems. Those contingency options will be completed by mid-1999.

Our discussion of the year 2000 computer issue contains forward-looking information. We believe that our critical computer systems will be year 2000-compliant and that the costs to achieve compliance will not materially affect our financial condition, operating results, or cash flows. Nevertheless, factors that could cause actual results to differ from our expectations include the successful implementation of year 2000 initiatives by our customers and suppliers, changes in the availability and costs of resources to implement year 2000 changes, and our ability to successfully identify and correct all systems affected by the year 2000 issue.

## FORWARD-LOOKING STATEMENTS

This Management's Discussion and Analysis includes forward-looking statements. Because these forward-looking statements include risks and uncertainties, actual results may differ materially from those expressed in or implied by the statements. Factors that could cause actual results to differ include, among other things, changes in domestic or foreign competition; the severity and longevity of global economic disruptions; increases in capacity through construction of new manufacturing facilities or conversion of older facilities to produce competitive products; changes in production capacity across paper and wood products markets; variations in demand for our products; changes in our cost for or the availability of raw materials, particularly market pulp and wood; the cost of compliance with new environmental laws and regulations; the pace and the success of acquisitions; changes in same-location sales; cost structure improvements; the ability to implement operating strategies and integration plans and realize cost savings and efficiencies; fluctuations in foreign currency exchange rates; fluctuations in paper prices; the success and integration of
new initiatives and acquisitions; the successful integration of systems; the success of computer-based system enhancements; and general economic conditions.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Changes in interest rates and currency rates expose the company to financial market risk. Our debt is predominantly fixed-rate. We experience only modest changes in interest expense when market interest rates change. Most foreign currency transactions have been conducted in the local currencies, limiting our exposure to changes in currency rates. Consequently, our market risk-sensitive instruments do not subject us to material market risk exposure. Changes in our debt and our continued international expansion could increase these risks. To manage volatility relating to these exposures, we may enter into various derivative transactions such as interest rate swaps, rate hedge agreements, and forward exchange contracts Interest rate swaps and rate hedge agreements are used to hedge underlying debt obligations or anticipated transactions. For qualifying hedges, the interest rate differential is reflected as an adjustment to interest expense over the life of the swap or underlying debt. Gains and losses related to qualifying hedges of foreign currency firm commitments and anticipated transactions are deferred and are recognized in income or as adjustments of carrying amounts when the hedged transaction occurs. All other forward exchange contracts are marked to market, and unrealized gains and losses are included in current period net income. We had no material changes in market risk since December 31, 1998. We had no material exposure to losses from derivative financial instruments held at March 31, 1999. We do not use derivative financial instruments for trading purposes.

PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

Reference is made to our annual report on Form $10-\mathrm{K}$ for the year ended December 31, 1998, for information concerning legal proceedings.

ITEM 2. CHANGES IN SECURITIES
None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

We held our annual shareholders meeting on April 15, 1999. A total of $61,700,220$ shares of common and preferred stock were outstanding and entitled to vote at the meeting. Of the total outstanding, $54,965,083$ shares were represented at the meeting.

Shareholders cast votes for election of the following directors whose terms expire in 2002:

Robert K. Jaedicke
Paul J. Phoenix
Francesca Ruiz de Luzuriaga
Frank A. Shrontz
Ward W. Woods, Jr.

| In Favor | Withheld |  |
| :---: | ---: | :---: |
|  |  | Not Voted |
| $54,191,902$ |  | $-73,181$ |
| $54,274,707$ |  | - |
| $54,214,534$ | 750,576 | - |
| $54,274,355$ | 690,728 | - |
| $53,753,082$ |  | $-212,001$ |
| $270,708,580$ | $4,116,835$ |  |

Continuing in office are Anne L. Armstrong, Philip J. Carroll, Rakesh Gangwal, Gary G. Michael, and A. William Reynolds, whose terms expire in 2001, and Edward E. Hagenlocker, George J. Harad, Donald S. Macdonald, and Jane E. Shaw, whose terms expire in 2000.

The shareholders also ratified the appointment of Arthur Andersen LLP as our independent auditor for the year 1999 with $54,394,291$ votes cast for, 341,001 against, and 229, 791 abstained.

ITEM 5. OTHER INFORMATION
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits.

Required exhibits are listed in the Index to Exhibits and are incorporated by reference.
(b) Reports on Form 8-K.

No Form 8-Ks were filed during the first quarter of 1999.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BOISE CASCADE CORPORATION

As Duly Authorized Officer and Chief Accounting Officer
/s/ Tom E. Carlile
Tom E. Carlile
Vice President and Controller

BOISE CASCADE CORPORATION
INDEX TO EXHIBITS
Filed With the Quarterly Report on Form 10-Q for the Quarter Ended March 31, 1999

Computation of Per Share Earnings

# Ratio of Earnings to Fixed Charges 

Ratio of Earnings to Combined Fixed Charges and Preferred Dividend Requirements

Financial Data Schedule

|  | Three Months Ended March 31 |  |
| :---: | :---: | :---: |
|  | 1999 | 1998 |
|  | (expressed except per | thousands, are amounts) |
| Net income (loss) as reported, before cumulative |  |  |
| effect of accounting change | \$ 18,853 | \$ (450) |
| Preferred dividends | $(3,490)$ | $(5,061)$ |
| Excess of Series F Preferred Stock redemption price over carrying value | - | $(3,958)$ |
| Basic income (loss) before cumulative effect of accounting change | 15,363 | $(9,469)$ |
| Cumulative effect of accounting change | - | $(8,590)$ |
| Basic income (loss) | \$ 15,363 | \$ (18,059) |
| Basic income (loss) before cumulative effect of |  |  |
| accounting change | \$ 15,363 | \$ $(9,469)$ |
| Preferred dividends eliminated | 3,490 | 3,620 |
| Supplemental ESOP contribution | $(2,983)$ | $(3,094)$ |
| Diluted income (loss) before cumulative effect of accounting change | 15,870 | $(8,943)$ |
| Cumulative effect of accounting change | - | $(8,590)$ |
| Diluted income (loss) | \$ 15,870 | \$ (17,533) |
| Average shares outstanding used to determine |  |  |
| basic income (loss) per common share | 56,369 | 56,242 |
| Stock options, net | 235 | 242 |
| Series D convertible preferred stock | 4,276 | 4,461 |
| Average shares used to determine diluted |  |  |
| income (loss) per common share | 60,880 | 60,945 |
| Net income (loss) per common share |  |  |
| Basic income (loss) before cumulative affect of accounting change | \$ . 27 | \$ (.17) |
| Cumulative affect of accounting change | - | (.15) |
| Basic net income (loss) per common share | \$ . 27 | \$ (.32) |
| Diluted income (loss) before cumulative effect of accounting change | \$ . 26 | \$ (.15)(1) |
| Cumulative affect of accounting change | - | (.14)(1) |
| Diluted net income (loss) per common share | \$ . 26 | $\overline{\$(.29)(1)}$ |

(1) Because the computation of diluted loss per common share was antidilutive, the diluted loss per common share reported for the three months ended March 1, 1998, was the same as basic loss per common share.

## EXHIBIT 12

BOISE CASCADE CORPORATION AND SUBSIDIARIES
Ratio of Earnings to Fixed Charges
Year Ended December 31 Ended March 31

|  | Year Ended December 31 |  |  |  |  |  |  |  |  |  | Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1994 |  | 1995 |  | 1996 |  | 1997 |  | 1998 |  | 1998 |  | 1999 |  |
|  | (dollar amounts expressed in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest costs | \$ | 169,170 | \$ | 154,469 |  | 146,234 | \$ | 153,691 |  | 174,541 | \$ | 43,824 | \$ | 40,869 |
| Interest capitalized during the period |  | 1,630 |  | 3,549 |  | 17,778 |  | 10,575 |  | 1,341 |  | 68 |  | 61 |
| Interest factor related to noncapitalized leases(1) |  | 9,161 |  | 8,600 |  | 12,982 |  | 11,931 |  | 11,308 |  | 2,851 |  | 2,998 |
| Total fixed charges | \$ | 179,961 | \$ | 166,618 | \$ | 176,994 | \$ | 176,197 | \$ | 187,190 | \$ | 46,743 | \$ | 43,928 |
| Income (loss) before |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| income taxes, minority interest, and cumulative effect of accounting change | \$ | $(64,750)$ | \$ | 589,410 | \$ | 31,340 | \$ | $(28,930)$ | \$ | $(21,278)$ | \$ | 4,580 | \$ | 37,935 |
| Undistributed (earnings) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| losses of less than $50 \%$ owned persons, net of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| distributions received |  | $(1,110)$ |  | $(36,861)$ |  | $(1,290)$ |  | 5,180 |  | 3,791 |  | 3,540 |  | (746) |
| Total fixed charges |  | 179,961 |  | 166,618 |  | 176,994 |  | 176,197 |  | 187,190 |  | 46,743 |  | 43,928 |
| Less: Interest capitalized |  | $(1,630)$ |  | $(3,549)$ |  | $(17,778)$ |  | $(10,575)$ |  | $(1,341)$ |  | (68) |  | (61) |
| Guarantee of interest on ESOP debt |  | $(20,717)$ |  | $(19,339)$ |  | $(17,874)$ |  | $(16,341)$ |  | $(14,671)$ |  | $(3,724)$ |  | $(3,279)$ |
| Total earnings |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| before fixed charges | \$ | 91,754 | \$ | 696,279 |  | 171,392 | \$ | 125,531 | \$ | 153,691 | \$ | 51,071 | \$ | 77,777 |
| Ratio of earnings to fixed charges |  | - |  | 4.18 |  | - |  | - |  | - |  | 1.09 |  | 1.77 |
| Excess of fixed charges over earnings before fixed charges | \$ | 88,207 | \$ | - | \$ | 5,602 | \$ | 50,666 | \$ | 33,499 |  | - |  | - |

(1) Interest expense for operating leases with terms of one year or longer is based on an imputed interest rate for each lease.
Interest costs
Interest capitalized during the period
Interest factor related to
noncapitalized leases(1)
Preferred stock dividend
requirements - pretax
Combined fixed charges and
preferred dividend requirements

BOISE CASCADE CORPORATION AND SUBSIDIARIES
Ratio of Earnings to Combined Fixed Charges
and Preferred Dividend Requirements
Three Months
Year Ended December 31

| 1994 |  | 1995 |  | 1996 |  | 1997 |  | 1998 |  | 1998 |  | 1999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar amounts expressed in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ 169,170 | \$ | 154,469 | \$ | 146,234 | \$ | 153,691 | \$ | 174,541 | \$ | 43, 824 | \$ | 40,869 |
| 1,630 |  | 3,549 |  | 17,778 |  | 10,575 |  | 1,341 |  | 68 |  | 61 |
| 9,161 |  | 8,600 |  | 12,982 |  | 11,931 |  | 11,308 |  | 2,851 |  | 2,998 |
| 81,876 |  | 59,850 |  | 65,207 |  | 44,686 |  | 19,940 |  | 25,930 |  | 8,754 |
| \$ 261, 837 |  | 226,468 |  | 242,201 | \$ | 220,883 |  | 207,130 | \$ | 72,673 | \$ | 52,682 |

Income (loss) before income taxes,
minority interest, and cumulative effect of accounting change
 Undistributed (earnings) losses of
less than 50\% owned persons, net of distributions received
Combined fixed charges and preferred dividend requirements
Less: Interest capitalized Guarantee of interest on ESOP debt

Total earnings before combined fixed charges and preferred dividend requirements
\$ 52,682

Ratio of earnings to combined fixed charges and preferred dividend requirements

Excess of combined fixed charges and
preferred dividend requirements over earnings before combined fixed charges and preferred dividend requirements
\$ 88, 207 \$ $\quad$ - $\$ \quad 5,602 \quad \$ 50,666$ \$ 33,499
(1) Interest expense for operating leases with terms of one year or longer is based on an imputed interest rate for each lease.

The data schedule contains summary financial information extracted from Boise Cascade Corporation's Balance Sheet at March 31, 1999, and from its Statement of Income for the three months ended March 31, 1999. The information presented is qualified in its entirety by reference to such financial statements.

1, 000

$$
\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1999 } \\
& \text { MAR-31-1999 } \\
& \text { 48,526 } \\
& \text { 8,349 } \\
& \text { 592,746 } \\
& \text { 10,411 } \\
& \text { 561, } 490 \\
& \text { 1,370,448 } \\
& \text { 5, 021,965 } \\
& \text { 2,197,160 } \\
& \text { 4,949, } 684 \\
& \text { 1,150, } 088 \\
& \text { 1,703,758 } \\
& \text { 235, } 644 \\
& \text { 140,978 } \\
& \text { 1, 048, } 826 \\
& \text { 4,949,684 } \\
& \text { 1,611,153 } \\
& \text { 1,611, } 153 \\
& \text { 1,537,507 } \\
& 0 \\
& \text { 37,117 } \\
& \text { 37, } 935 \\
& (15,743) \\
& \text { 18, } 853 \\
& { }^{0} \\
& \text { 18,853 } \\
& \text {. } 27 \\
& \text {. } 26
\end{aligned}
$$

