# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report:<br>May 2, 2003<br>Date of Earliest Event Reported:

## BOISE CASCADE CORPORATION

Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

1111 West Jefferson Street

## P.O. Box 50

Boise, Idaho 83728-0001
(Address of principal executive offices)

82-0100960
(I.R.S. Employer

Identification No.)

208/384-6161
(Registrant's telephone number, including area code)

## Item 7. Financial Statements and Exhibits

(c) Exhibits.

Exhibit $99 \quad$ Boise Cascade Corporation First Quarter 2003 Fact Book
Item 9. Regulation FD Disclosure.
Boise Cascade Corporation is furnishing the information required by Item 12 of Form 8-K, "Results of Operations and Financial Condition," under this Item 9 in accordance with SEC Release No. 33-8216.

On May 2, 2003, we issued our First Quarter 2003 Fact Book, a copy of which is attached as Exhibit 99.

We present our consolidated financial statements in accordance with generally accepted accounting principles (GAAP). To supplement the GAAP presentations, we also present the results of our operations before nonroutine gains and losses. For example, in the first quarter of 2003 , we present results that exclude the effect of employee-related costs associated with our cost reduction program. We also exclude the cumulative effect of two accounting changes that took effect during the first quarter.

We believe our presentation of non-GAAP financial measures enhances our investors' overall understanding of our recurring operational performance and our prospects for the future. Specifically, we believe the results before nonroutine items provides useful information to both investors and management by excluding gains and losses that are not indicative of our core operating results.

We have reconciled the non-GAAP financial measures to our reported financial performance in the financial notes that accompany our Fact Book.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
Number Description

First Quarter 2003 Fact Book

For additional information, contact:
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Vice President, Corporate Communications
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Visit Boise's website at www.bc.com

## First Quarter 2003 Operating Highlights

Boise reported a net loss in first quarter 2003 of $\$ 27.5$ million, or $53 \$$ per diluted share, compared with a net loss of $\$ 6.6$ million, or $17 ¢$ per diluted share, in first quarter 2002. Before nonroutine items, the company posted a net loss of $\$ 12.6$ million, or 27 ¢ per diluted share.

Nonroutine items in first quarter 2003 totaled $\$ 14.9$ million after tax, or $26 \mathbb{\$}$ per share. This total includes an after-tax charge of $\$ 6.1$ million, or $11 \mathbb{C}$ per share, for employee-related costs associated with Boise's cost-reduction program. We also recorded one-time, noncash, after-tax charges of $\$ 4.1$ million, or $7 \Phi$ per share, for the adoption of a new accounting standard for asset retirement obligations and $\$ 4.7$ million, or $8 \mathbb{4}$ per share, for the adoption of a new accounting standard for vendor allowances. A more detailed explanation of these items, including a reconciliation of the effect of these items on our net loss and our segments, is included in the Notes to Consolidated Financial Statements on the last two pages of this fact book. There were no nonroutine items in the quarter ended March 31, 2002.

Sales in first quarter 2003 increased $4 \%$ to $\$ 1.9$ billion, compared with $\$ 1.8$ billion in the year-ago first quarter.
Boise Office Solutions: Operating income in first quarter 2003 was $\$ 20.7$ million as reported and $\$ 29.9$ million before the nonroutine charge for employeerelated costs, down from $\$ 37.4$ million in first quarter 2002. Results declined due to a lower gross margin, higher operating costs (including higher pension expense), and winter weather disruptions. The operating margin was $2.2 \%$ as reported and $3.2 \%$ before the nonroutine item, compared with $4.2 \%$ in first quarter 2002. First-quarter sales, as well as sales for locations operating in both periods, increased $6 \%$, compared with the same quarter a year ago.

Boise Building Solutions: This segment reported an operating loss of $\$ 8.5$ million in first quarter 2003, compared with operating income of $\$ 8.8$ million in the year-ago first quarter. Results declined due to weak market conditions, winter weather disruptions, and higher pension expense. Sales increased $3 \%$ from first quarter 2002 sales, primarily because of a $4 \%$ increase in sales by our building materials distribution business and a $13 \%$ increase in sales of engineered wood products.

Boise Paper Solutions: The operating loss in this segment was $\$ 700,000$ as reported and $\$ 500,000$ before the nonroutine charge for employee-related costs, compared with a loss of $\$ 10.8$ million in first quarter 2002. Sales increased $3 \%$, compared with first quarter 2002. Results improved primarily because of $4 \%$ higher average product prices and $1 \%$ lower manufacturing costs.

Boise Cascade Corporation

## Corporate Communications Department

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## News Release

## Media Contact

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## Investor Contact

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## For Immediate Release: April 22, 2003

## BOISE ANNOUNCES FIRST QUARTER 2003 FINANCIAL RESULTS

BOISE, Idaho - Boise Cascade Corporation (NYSE:BCC) today reported a first quarter 2003 net loss of $\$ 27.5$ million, or 53 cents per diluted share, compared with a net loss of $\$ 6.6$ million, or 17 cents per diluted share, in first quarter 2002. Fourth quarter 2002 net income was $\$ 6.2$ million, or 5 cents per diluted share.

## FINANCIAL HIGHLIGHTS

## (\$ in millions, except per-share amounts)

|  | $\begin{gathered} 1 Q \\ 2003 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2002 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2002 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 1,853 | \$ | 1,788 | \$ | 1,801 |
| Net income (loss) | \$ | (27.5) | \$ | (6.6) | \$ | 6.2 |
| Net income (loss) per diluted share | \$ | (0.53) | \$ | (0.17) | \$ | 0.05 |
| BEFORE NONROUTINE ITEMS |  |  |  |  |  |  |
| Net income (loss) | \$ | (12.6) | \$ | (6.6) | \$ | 6.2 |
| Net income (loss) per diluted share | \$ | (0.27) | \$ | (0.17) | \$ | 0.05 |

Nonroutine items in first quarter 2003 totaled $\$ 14.9$ million after tax, or 26 cents per share. The total includes an after-tax charge of $\$ 6.1$ million, or 11 cents per share, for employee-related costs associated with the company's cost-reduction program. We also recorded one-time, noncash, after-tax charges of $\$ 4.1$ million, or 7 cents per share, for the adoption of a new accounting standard for asset retirement obligations and $\$ 4.7$ million, or 8 cents per share, for the adoption of a new accounting standard
for vendor allowances. A more detailed explanation of these items and a reconciliation to our reported financial performance are included in the notes to the consolidated financial statements.

Sales in first quarter 2003 increased $4 \%$ to $\$ 1.9$ billion, compared with $\$ 1.8$ billion in the first quarter a year ago. Sales in fourth quarter 2002 were \$1.8 billion.

## REVIEW OF OPERATIONS

## Boise Office Solutions

(\$ in millions)

|  | $\begin{gathered} 1 Q \\ 2003 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2002 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2002 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 938 | \$ | 884 | \$ | 906 |
| Operating income | \$ | 20.7 | \$ | 37.4 | \$ | 32.4 |
| Operating income before nonroutine item | \$ | 29.9 | \$ | 37.4 | \$ | 32.4 |

Boise Office Solutions. Before the nonroutine charge for employee-related costs, Boise Office Solutions operating income was $\$ 29.9$ million, down from $\$ 37.4$ million in first quarter 2002 and $\$ 32.4$ million in fourth quarter 2002. Segment results declined, relative to comparison periods, due to a lower gross margin, higher operating costs, including higher pension expense, and winter weather disruptions. Operating margin was $2.2 \%$ as reported, or $3.2 \%$ before the nonroutine item, compared with $4.2 \%$ in first quarter 2002 and $3.6 \%$ in fourth quarter 2002.

First quarter 2003 sales, as well as sales for locations operating in both periods, increased $6 \%$ to $\$ 938$ million, compared with the same quarter a year ago. Sales increased in all three product categories. Sales of office supplies and paper rose $3 \%$, sales of technology products increased $13 \%$, and sales of furniture were up $9 \%$. Boise's cut-size office papers sold through Boise Office Solutions increased $9 \%$ to 143,000 tons, compared with a year ago.

## Boise Building Solutions

(\$ in millions)

|  | $\begin{gathered} 1 Q \\ 2003 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2002 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2002 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 575 | \$ | 560 | \$ | 568 |
| Operating income (loss) | \$ | (8.5) | \$ | 8.8 | \$ | 2.3 |
| Operating income (loss) before nonroutine items | \$ | (8.5) | \$ | 8.8 | \$ | 2.3 |

Boise Building Solutions. Boise Building Solutions reported an operating loss of $\$ 8.5$ million in first quarter 2003, compared with operating income of $\$ 8.8$ million in the same quarter a year ago and operating income of $\$ 2.3$ million in fourth quarter 2002. Results were lower than comparison quarters due to weak pricing for our products, winter weather disruptions, and higher pension expense.

Relative to first quarter 2002, average plywood and lumber prices declined $5 \%$ and $14 \%$, respectively, while oriented strand board (OSB) prices increased $8 \%$. Unit sales volumes for structural panels rose modestly year over year, while lumber volume declined. Building materials distribution sales increased $4 \%$, compared with first quarter 2002. Sales of engineered wood products grew $13 \%$.

Relative to fourth quarter 2002, average prices declined $8 \%$ in lumber, were flat in plywood, and rose $10 \%$ in OSB. Unit sales volumes were higher in plywood and lumber but were down modestly in OSB.


Boise Paper Solutions. The operating loss in Boise Paper Solutions was $\$ 700,000$, or $\$ 500,000$ before the nonroutine item, in first quarter 2003, compared with an operating loss of $\$ 10.8$ million in first quarter 2002 and operating income of $\$ 23.4$ million in fourth quarter 2002. Segment results improved over those of a year ago, primarily because of higher average product prices (up 4\%) and lower unit manufacturing costs (down 1\%).

The decline in segment performance from fourth quarter 2002 was due primarily to a $5 \%$ rise in unit manufacturing costs. The rise included increases in pension expense, energy and energy-related costs, and higher operating costs due to maintenance projects and market-related production curtailments. Average product prices in paper were off slightly from fourth-quarter levels.

## OUTLOOK

"At this point, we see few signs of sustained recovery in our businesses," said George J. Harad, chairman and chief executive officer. "Accordingly, we expect Boise's performance in the second quarter to be similar to or modestly improved over first-quarter results. Sales and income in our office products business are likely to decline in the second quarter from first-quarter levels, as they typically do, but year-over-year sales comparisons should continue to be positive. We expect wood products markets to
strengthen modestly as better weather allows the building season to get underway. Paper business results should be similar to the first quarter, with no significant change expected in market conditions or costs."

Boise delivers office, building, and paper solutions that help our customers manage productive offices and construct well-built homes - two of the most important activities in our society. Boise's 24,000 employees help people work more efficiently, build more effectively, and create new ways to meet business challenges. Boise also provides constructive solutions for environmental conservation by managing natural resources for the benefit of future generations. Boise posted sales of $\$ 7.4$ billion in 2002. Visit the Boise website at http://www.bc.com.

## WEBCAST AND CONFERENCE CALL

Boise will host an audiovisual webcast and conference call on Tuesday, April 22, 2003, at noon Eastern Daylight Time, at which we will review the company's recent performance and discuss the outlook for our businesses. You can join the webcast through the Boise website. Go to www.bc.com, and click on Investor Relations to find the link to the webcast. Please go to the website at least 15 minutes before the start of the webcast to register and to download and install any necessary audio software. To join the conference call, dial (800) 374-0165 at least 10 minutes before the start of the call. The archived webcast will be available on the Presentations page of the Investor Relations section of Boise's website.

## FORWARD-LOOKING STATEMENTS

The Outlook section of this release includes forward-looking statements. These statements are subject to a number of risk factors that could cause actual results to differ from those projected. Those factors include, among other things, changes in foreign or domestic competition; changes in the condition of both foreign and domestic economies; changes in market demand for the company's products, which may be influenced by economic vitality; changes in production capacity across paper and wood products markets; the number of housing starts affected by changing interest rates; changes in cost structure; and other factors included in our filings with the Securities and Exchange Commission.

Financial Highlights Boise and Subsidiaries


(1) $\mathrm{NM}=$ not meaningful.
(2) For the first quarter of 2003 and the years ended December 31, 2001 and 2002, the computation of diluted net loss per share was antidilutive; accordingly, diluted net loss per share was calculated using the average basic shares outstanding.

Summary of Operations Boise and Subsidiaries

| Quarterly Results by Segment (Unaudited)(1) | 2002 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ \hline \end{gathered}$ |  | Second Quarte |  | Third Quarter |  | Fourth Quarter |  | Year |  |
|  | (millions, except per-share amounts) |  |  |  |  |  |  |  |  |  |
| Sales by Segment |  |  |  |  |  |  |  |  |  |  |
| Boise Office Solutions | \$ | 884.5 | \$ | 855.5 | \$ | 899.9 | \$ | 905.9 | \$ | 3,545.8 |
| Boise Building Solutions |  | 560.2 |  | 669.9 |  | 671.5 |  | 568.2 |  | 2,469.7 |
| Boise Paper Solutions |  | 456.0 |  | 481.6 |  | 485.2 |  | 455.3 |  | 1,878.0 |
| Other |  | 18.3 |  | 19.4 |  | 19.4 |  | 18.9 |  | 76.0 |


|  | 1,919.0 |  | 2,026.4 |  | 2,075.9 |  | 1,948.3 |  | 7,969.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment eliminations |  | (130.8) |  | (138.4) |  | (140.7) |  | (147.4) |  | (557.2) |
| Trade sales | \$ | 1,788.2 | \$ | 1,888.0 | \$ | 1,935.3 | \$ | 1,800.8 | \$ | 7,412.3 |
| Income (Loss) by Segment |  |  |  |  |  |  |  |  |  |  |
| Boise Office Solutions | \$ | 37.4 | \$ | 23.4 | \$ | 29.8 | \$ | 32.4 | \$ | 123.0 |
| Boise Building Solutions |  | 8.8 |  | 14.0 |  | 14.5 |  | 2.3 |  | 39.7 |
| Boise Paper Solutions |  | (10.8) |  | 8.8 |  | 17.2 |  | 23.4 |  | 38.6 |
| Corporate and Other |  | (12.8) |  | (37.9) |  | (15.9) |  | (15.3) |  | (81.8) |
|  |  | 22.6 |  | 8.4 |  | 45.6 |  | 42.9 |  | 119.5 |
| Interest expense |  | (30.0) |  | (30.0) |  | (28.7) |  | (29.7) |  | (118.5) |
| Income (loss) before income taxes and minority |  |  |  |  |  |  |  |  |  |  |
| Income tax (provision) benefit |  | 2.8 |  | 26.9 |  | (6.3) |  | (4.9) |  | 18.4 |
| Income (loss) before minority interest |  | (4.6) |  | 5.3 |  | 10.5 |  | 8.2 |  | 19.4 |
| Minority interest, net of income tax |  | (2.0) |  | (2.0) |  | (2.0) |  | (2.0) |  | (8.1) |
| Net income (loss) | \$ | (6.6) | \$ | 3.2 | \$ | 8.5 | \$ | 6.2 | \$ | 11.3 |
| Net income (loss) per common share |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | (.17) | \$ | . 00 | \$ | . 09 | \$ | . 05 | \$ | (.03) |
| Diluted | \$ | (.17) | \$ | . 00 | \$ | . 09 | \$ | . 05 | \$ | (.03) |
|  | 2003 |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { First } \\ \text { Quarter } \end{gathered}$ |  |  | $\begin{aligned} & \hline \text { Second } \\ & \text { Quarter } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \end{aligned}$ |  | FourthQuarter |  | Year |  |
|  | (millions, except per-share amounts) |  |  |  |  |  |  |  |  |  |
| Sales by Segment |  |  |  |  |  |  |  |  |  |  |
| Boise Office Solutions | \$ | 938.3 |  |  |  |  |  |  |  |  |
| Boise Building Solutions |  | 574.6 |  |  |  |  |  |  |  |  |
| Boise Paper Solutions |  | 468.2 |  |  |  |  |  |  |  |  |
| Other |  | 19.4 |  |  |  |  |  |  |  |  |
|  | 2,000.5 |  |  |  |  |  |  |  |  |  |
| Intersegment eliminations | (147.3) |  |  |  |  |  |  |  |  |  |
| Trade sales | \$ | 1,853.2 |  |  |  |  |  |  |  |  |
| Income (Loss) by Segment |  |  |  |  |  |  |  |  |  |  |
| Boise Office Solutions | \$ | 20.7 |  |  |  |  |  |  |  |  |
| Boise Building Solutions | (8.5) |  |  |  |  |  |  |  |  |  |
| Boise Paper Solutions | (.7) |  |  |  |  |  |  |  |  |  |
| Corporate and Other | (8.7) |  |  |  |  |  |  |  |  |  |
|  | 2.8 |  |  |  |  |  |  |  |  |  |
| Interest expense | (28.9) |  |  |  |  |  |  |  |  |  |
| Loss before income taxes, minority interest, and cumulative effect of accounting changes | (26.1) |  |  |  |  |  |  |  |  |  |
| Income tax benefit | 9.4 |  |  |  |  |  |  |  |  |  |
| Loss before minority interest and cumulative effect of accounting changes | (16.7) |  |  |  |  |  |  |  |  |  |
| Minority interest, net of income tax | (2.0) |  |  |  |  |  |  |  |  |  |
| Loss before cumulative effect of accounting changes | (18.7) |  |  |  |  |  |  |  |  |  |
| Cumulative effect of accounting changes, net of income tax | (8.8) |  |  |  |  |  |  |  |  |  |
| Net loss | \$ | (27.5) |  |  |  |  |  |  |  |  |
| Net loss per common share |  |  |  |  |  |  |  |  |  |  |
| Basic and diluted before cumulative effect of accounting changes | (.38) |  |  |  |  |  |  |  |  |  |
| Cumulative effect of accounting changes | (.15) |  |  |  |  |  |  |  |  |  |
| Basic and diluted | \$ | (.53) |  |  |  |  |  |  |  |  |

[^0]
## Statistical Review / 2002

Boise Office Solutions
Sales by Product Line (millions)

| Office supplies and paper | \$ | 552 | \$ | 534 | \$ | 550 | \$ | 559 | \$ | 2,195 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technology products |  | 246 |  | 240 |  | 265 |  | 259 |  | 1,010 |
| Office furniture |  | 86 |  | 82 |  | 85 |  | 88 |  | 341 |
|  |  |  |  |  |  |  |  |  |  |  |
| Sales by Geography (millions) |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 686 | \$ | 665 | \$ | 707 | \$ | 701 | \$ | 2,759 |
| International |  | 198 |  | 191 |  | 193 |  | 205 |  | 787 |

## Sales Growth

| Sales growth | $\mathbf{( 9 ) \%}$ | $\mathbf{( 1 ) \%}$ | $\mathbf{6 \%}$ | $\mathbf{6 \%}$ | $\mathbf{0 \%}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Same-location sales growth | $\mathbf{( 8 ) \%}$ | $(1) \%$ | $\mathbf{6 \%}$ | $5 \%$ | $\mathbf{0 \%}$ |
|  |  |  |  |  |  |
| Margins (percentage of sales) | $\mathbf{2 3 . 6 \%}$ | $23.1 \%$ | $\mathbf{2 2 . 4 \%}$ | $23.5 \%$ | $\mathbf{2 3 . 1 \%}$ |
| Gross profit margin | $\mathbf{4 . 2 \%}$ | $2.7 \%$ | $\mathbf{3 . 3 \%}$ | $3.6 \%$ | $\mathbf{3 . 5 \%}$ |
| Operating profit |  |  |  |  |  |

## Boise Building Solutions

| Sales Volumes |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Plywood (thousand square feet) (3/8" basis) |  | 440,525 |  | 462,648 |  | 460,952 |  | 424,078 |  | 1,788,203 |
| OSB (thousand square feet) (3/8" basis)(1) |  | 100,161 |  | 98,273 |  | 107,176 |  | 111,076 |  | 416,686 |
| Particleboard (thousand square feet) (3/4" basis) |  | 49,749 |  | 51,182 |  | 47,617 |  | 40,675 |  | 189,223 |
| Lumber (thousand board feet) |  | 95,911 |  | 108,455 |  | 99,858 |  | 91,057 |  | 395,281 |
| LVL (hundred cubic feet) |  | 17,895 |  | 20,844 |  | 20,879 |  | 17,925 |  | 77,543 |
| I-joists (thousand equivalent lineal feet) |  | 34,995 |  | 47,102 |  | 46,954 |  | 36,714 |  | 165,765 |
| Engineered wood products (millions) | \$ | 60 | \$ | 76 | \$ | 77 | \$ | 61 | \$ | 274 |
| Building materials distribution (millions) | \$ | 375 | \$ | 464 | \$ | 470 | \$ | 387 | \$ | 1,696 |

(1) Includes $100 \%$ of the sales volume of Voyageur Panel, of which we own $47 \%$.


Statistical Review / 2003

Boise Office Solutions
Sales by Product Line (millions)
Office supplies and paper \$ 567

Technology products 277
Office furniture $\quad 94$
$\begin{array}{lll}\text { Sales by Geography (millions) } & \\ \text { United States } & \$ 09\end{array}$

| United States | $\$$ | 709 |
| :--- | :--- | :--- |
| International |  | 229 |


| Sales Growth | $\mathbf{6 \%}$ |
| :--- | ---: |
| Sales growth | $\mathbf{6 \%}$ |
| Same-location sales growth |  |
|  |  |
| Margins (percentage of sales) | $\mathbf{2 3 . 8 \%}$ |
| Gross profit margin | $\mathbf{2 . 2 \%}$ |

## Sales Volumes

| Plywood (thousand square feet) (3/8" basis) | $\mathbf{4 6 3 , 2 1 2}$ |  |
| :--- | ---: | ---: |
| OSB (thousand square feet) (3/8" basis)(1) |  | $\mathbf{1 0 6 , 5 8 1}$ |
| Particleboard (thousand square feet) (3/4" basis) |  | $\mathbf{4 1 , 1 9 2}$ |
| Lumber (thousand board feet) |  | $\mathbf{9 3 , 5 2 4}$ |
| LVL (hundred cubic feet) |  | $\mathbf{2 0 , 6 8 5}$ |
| I-joists (thousand equivalent lineal feet) | $\mathbf{4 0 , 5 3 4}$ |  |
| Engineered wood products (millions) | $\mathbf{6 8}$ |  |
| Building materials distribution (millions) | $\mathbf{\$}$ | $\mathbf{3 9 1}$ |

(1) Represents $100 \%$ of the sales volume of Voyageur Panel, of which we own $47 \%$.

Selected Prices (average net selling prices)

| Plywood (thousand square feet) (3/8" basis) | \$ | $\mathbf{2 2 0}$ |
| :--- | ---: | ---: |
| OSB (thousand square feet) (3/8" basis) | $\mathbf{1 4 1}$ |  |
| Particleboard (thousand square feet) (3/4" basis) | $\mathbf{2 1 9}$ |  |
| Lumber (thousand board feet) | $\mathbf{4 1 2}$ |  |
| LVL (hundred cubic feet) | $\mathbf{8 6 7}$ |  |
| I-joists (thousand equivalent lineal feet) |  |  |

## Boise Paper Solutions

Sales Volumes (thousands of short tons)
Uncoated free sheet

| Uncoated free sheet | 353 |
| :--- | :--- |
| Containerboard | $\mathbf{1 5 8}$ |

Newsprint 106

Other | 33 |
| ---: |
|  |
| $\quad 650$ |

Corrugated containers (millions of square feet) $\quad \mathbf{1 , 1 2 2}$

| Selected Prices (average net selling prices per <br> short ton) |  |  |
| :--- | :--- | :--- | :--- |
| Uncoated free sheet | $\$$ | 747 |
| Containerboard |  | $\mathbf{3 4 1}$ |
| Newsprint |  | $\mathbf{3 7 4}$ |

Consolidated Statements of Loss (Unaudited) Boise and Subsidiaries


Net loss per common share

Basic and diluted before cumulative effect of accounting changes
Cumulative effect of accounting changes
Basic and diluted
\$
(0.38)
(0.17)
(0.15)
(0.53)
\$
$\stackrel{-}{(0.17})$

## Segment Information

| Segment sales |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Boise Office Solutions | \$ | 938,279 | \$ | 884,454 |
| Boise Building Solutions |  | 574,644 |  | 560,166 |
| Boise Paper Solutions |  | 468,213 |  | 455,975 |
| Intersegment eliminations and other | $(127,893)$ |  |  | $(112,372)$ |
|  | \$ | 1,853,243 | \$ | 1,788,223 |
| Segment income (loss) |  |  |  |  |
| Boise Office Solutions | \$ | 20,672 | \$ | 37,423 |
| Boise Building Solutions |  | $(8,453)$ |  | 8,781 |
| Boise Paper Solutions |  | (685) |  | $(10,803)$ |
| Corporate and Other |  | $(8,738)$ |  | $(12,752)$ |
|  |  | 2,796 |  | 22,649 |
| Interest expense |  | $(28,880)$ |  | $(30,048)$ |
| Loss before income taxes, minority interest, and cumulative effect of accounting changes | \$ | $(26,084)$ | \$ | $(7,399)$ |

Consolidated Balance Sheets (Unaudited) Boise and Subsidiaries

|  | March 31 |  |  |  | $\frac{\text { December } 31}{2002}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |  |  |
|  | (thousands, except share amounts) |  |  |  | $\qquad$ <br> ts) |  |
| Assets |  |  |  |  |  |  |
| Current |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 85,256 | \$ | 56,290 | \$ | 65,152 |
| Receivables, less allowances of \$12,206, \$12,435, and \$13,111 |  | 481,639 |  | 518,614 |  | 423,976 |
| Inventories |  | 676,707 |  | 636,194 |  | 717,966 |
| Deferred income tax benefits |  | 63,601 |  | 74,781 |  | 52,131 |
| Other |  | 36,145 |  | 49,356 |  | 36,524 |
|  |  | 1,343,348 |  | 1,335,235 |  | 1,295,749 |
| Property |  |  |  |  |  |  |
| Property and equipment |  |  |  |  |  |  |
| Land and land improvements |  | 72,277 |  | 69,785 |  | 70,731 |
| Buildings and improvements |  | 739,997 |  | 688,131 |  | 709,127 |
| Machinery and equipment |  | 4,676,910 |  | 4,619,172 |  | 4,678,112 |
|  |  | 5,489,184 |  | 5,377,088 |  | 5,457,970 |
| Accumulated depreciation |  | $(2,962,806)$ |  | $(2,788,299)$ |  | $(2,915,940)$ |
|  |  | 2,526,378 |  | 2,588,789 |  | 2,542,030 |
| Timber, timberlands, and timber deposits |  | 326,583 |  | 320,343 |  | 328,720 |
|  |  | 2,852,961 |  | 2,909,132 |  | 2,870,750 |
| Goodwill |  | 409,500 |  | 388,123 |  | 400,541 |
| Investments in equity affiliates |  | 35,553 |  | 60,589 |  | 35,641 |
| Other assets |  | 329,567 |  | 314,723 |  | 344,719 |
| Total assets | \$ | 4,970,929 | \$ | 5,007,802 | \$ | 4,947,400 |
|  |  |  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Current |  |  |  |  |  |  |
| Short-term borrowings | \$ | 14,800 | \$ | 55,400 | \$ | 28,000 |
| Current portion of long-term debt |  | 90,654 |  | 195,999 |  | 125,651 |
| Income taxes payable |  | 7,535 |  | - |  | 9,512 |
| Accounts payable |  | 519,083 |  | 500,223 |  | 519,596 |
| Accrued liabilities |  |  |  |  |  |  |
| Compensation and benefits |  | 208,638 |  | 140,164 |  | 218,085 |
| Interest payable |  | 24,655 |  | 29,195 |  | 29,928 |
| Other |  | 143,552 |  | 162,937 |  | 122,832 |
|  |  | 1,008,917 |  | 1,083,918 |  | 1,053,604 |
| Debt |  |  |  |  |  |  |
| Long-term debt, less current portion |  | 1,472,670 |  | 1,322,347 |  | 1,387,398 |
| Guarantee of ESOP debt |  | 51,448 |  | 80,889 |  | 51,448 |
|  |  | 1,524,118 |  | 1,403,236 |  | 1,438,846 |
| Other |  |  |  |  |  |  |
| Deferred income taxes |  | 166,033 |  | 311,208 |  | 165,357 |
| Compensation and benefits |  | 668,260 |  | 427,696 |  | 667,694 |
| Other long-term liabilities |  | 58,971 |  | 41,322 |  | 49,868 |
|  |  | 893,264 |  | 780,226 |  | 882,919 |
| Minority interest |  |  |  |  |  |  |
| Company-obligated mandatorily redeemable securities of subsidiary trust holding solely |  | 172,500 |  | 172,500 |  | 172,500 |


| Commitments and contingent liabilities |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock - no par value; 10,000,000 shares authorized; |  |  |  |  |  |  |
| Series D ESOP: $\$ .01$ stated value; 4,218,361, 4,420,113, and 4,280,615 shares outstanding |  | 189,826 |  | 198,905 |  | 192,628 |
| Deferred ESOP benefit |  | $(51,448)$ |  | $(80,889)$ |  | $(51,448)$ |
| Common stock - \$2.50 par value; 200,000,000 shares authorized; 58,291,781, |  |  |  |  |  |  |
| Additional paid-in capital |  | 474,715 |  | 470,830 |  | 474,533 |
| Retained earnings |  | 917,175 |  | 969,876 |  | 952,215 |
| Accumulated other comprehensive loss |  | $(303,867)$ |  | $(136,288)$ |  | $(314,106)$ |
| Total shareholders' equity |  | 1,372,130 |  | 1,567,922 |  | 1,399,531 |
| Total liabilities and shareholders' equity | \$ | 4,970,929 | \$ | 5,007,802 | \$ | 4,947,400 |

Consolidated Statements of Cash Flows (Unaudited) Boise and Subsidiaries

|  | March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
|  | (thousands) |  |  |  |
| Cash provided by (used for) operations |  |  |  |  |
| Net loss | \$ | $(27,546)$ | \$ | $(6,620)$ |
| Items in net loss not using (providing) cash |  |  |  |  |
| Equity in net loss of affiliates |  | 59 |  | 1,573 |
| Depreciation, amortization, and cost of company timber harvested |  | 75,582 |  | 72,734 |
| Deferred income tax benefit |  | $(13,304)$ |  | $(8,563)$ |
| Pension and other post-retirement benefits expense |  | 20,529 |  | 9,318 |
| Cumulative effect of accounting changes |  | 8,803 |  | - |
| Other |  | (956) |  | 228 |
| Receivables |  | $(47,848)$ |  | $(93,892)$ |
| Inventories |  | 33,508 |  | 16,759 |
| Accounts payable and accrued liabilities |  | $(7,434)$ |  | 1,277 |
| Current and deferred income taxes |  | $(10,159)$ |  | (518) |
| Pension and other post-retirement benefits payments |  | $(2,806)$ |  | $(2,279)$ |
| Other |  | 20,419 |  | 10,498 |
| Cash provided by operations |  | 48,847 |  | 515 |
|  |  |  |  |  |
| Cash provided by (used for) investment |  |  |  |  |
| Expenditures for property and equipment |  | $(43,419)$ |  | $(43,682)$ |
| Expenditures for timber and timberlands |  | $(2,253)$ |  | $(2,136)$ |
| Investments in equity affiliates |  | 29 |  | - |
| Other |  | $(8,309)$ |  | $(17,314)$ |
| Cash used for investment |  | $(53,952)$ |  | $(63,132)$ |
|  |  |  |  |  |
| Cash provided by (used for) financing |  |  |  |  |
| Cash dividends paid |  |  |  |  |
| Common stock |  | $(8,743)$ |  | $(8,709)$ |
| Preferred stock |  | (30) |  | (37) |
|  |  | $(8,773)$ |  | $(8,746)$ |
| Short-term borrowings |  | $(13,200)$ |  | 6,700 |
| Additions to long-term debt |  | 120,000 |  | 149,851 |
| Payments of long-term debt |  | $(70,159)$ |  | $(85,955)$ |
| Other |  | $(2,659)$ |  | 355 |
| Cash provided by financing |  | 25,209 |  | 62,205 |
|  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents |  | 20,104 |  | (412) |
| Balance at beginning of year |  | 65,152 |  | 56,702 |
| Balance at March 31 | \$ | 85,256 | \$ | 56,290 |

## Notes to Consolidated Financial Statements Boise and Subsidiaries

(1) Financial Information. The Consolidated Statements of Loss and Segment Information are unaudited statements, which do not include all Notes to Consolidated Financial Statements, and should be read in conjunction with the company's 2002 Annual Report on Form 10-K. Net loss for the three months ended March 31, 2003 and 2002, involved estimates and accruals.
(2) Reconciliation of Net Loss and Diluted Loss Per Share Before Nonroutine Item and Cumulative Effect of Accounting Changes. We evaluate our results of operations both before and after nonroutine gains and losses. The following table shows our March 31, 2003, net loss and net loss per diluted share, as reported and as adjusted for the nonroutine item and the cumulative effect of accounting changes (see Notes 3 and 4). There were no nonroutine items during the quarter ended March 31, 2002.

|  | Three Months Ended March 31, 2003 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As } \\ \text { Reported } \\ \hline \end{gathered}$ |  | Nonroutine Items |  | Before NonroutineItems |  |
|  | (millions, except per-share amounts) |  |  |  |  |  |
| Boise Office Solutions (a) | \$ | 20.7 | \$ | 9.2 | \$ | 29.9 |
| Boise Building Solutions |  | (8.5) |  | - |  | (8.5) |
| Boise Paper Solutions |  | (0.7) |  | 0.2 |  | (0.5) |
| Corporate and Other |  | (8.7) |  | 0.7 |  | (8.0) |
|  |  | 2.8 |  | 10.1 |  | 12.9 |
| Interest Expense |  | (28.9) |  | - |  | (28.9) |
| Loss before income taxes, minority interest, and cumulative effect of accounting changes |  | (26.1) |  | 10.1 |  | (16.0) |
| Income tax (provision) benefit |  | 9.4 |  | (4.0) |  | 5.4 |
| Loss before minority interest and cumulative effect of accounting changes |  | (16.7) |  | 6.1 |  | (10.6) |
| Minority interest, net of income tax |  | (2.0) |  | - |  | (2.0) |
| Loss before cumulative effect of accounting changes |  | (18.7) |  | 6.1 |  | (12.6) |
| Cumulative effect of accounting changes, net of income tax |  | (8.8) |  | 8.8 |  | 二 |
| Net loss | \$ | (27.5) | \$ | 14.9 | \$ | (12.6) |
|  |  |  |  |  |  |  |
| Net loss per common share (b) |  |  |  |  |  |  |
| Diluted before cumulative effect of accounting changes | \$ | (0.38) | \$ | 0.11 | \$ | (0.27) |
| Cumulative effect of accounting changes |  | (0.15) |  | 0.15 |  | - |
| Diluted | \$ | (0.53) | \$ | 0.26 | \$ | (0.27) |

(a) The Boise Office Solutions operating margin of $2.2 \%$, as reported, was calculated based on $\$ 20.7$ million of segment income, and the operating margin of $3.2 \%$, before the nonroutine item, was calculated based on $\$ 29.9$ million of segment income.
(b) Calculated using 58.3 million average diluted shares outstanding (see Note 5).
(3) First Quarter 2003 Nonroutine Item. In March 2003, we announced measures to reduce 2003 operating costs by approximately $\$ 45$ million, net of severance costs, and to hold capital spending to approximately $\$ 245$ million, before acquisitions. We are taking these actions because of continued economic weakness, higher pension costs, higher energy costs, business disruptions from severe winter weather in the eastern United States, and global political uncertainty. We are reducing operating costs by freezing salaries, severely restricting hiring, reducing discretionary spending at all levels of the company, and eliminating about 700 job positions. We will eliminate these positions by terminating approximately 550 employees and leaving vacant positions unfilled.

Under our existing plan, in first quarter 2003, we recorded a pretax charge of $\$ 10.1$ million for employee-related costs in "Other (income) expense, net" in the Consolidated Statement of Loss. We recorded these costs in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 112, Employers' Accounting for Postemployment Benefits. We recorded $\$ 9.2$ million in Boise Office Solutions, $\$ 0.2$ million in Boise Paper Solutions, and $\$ 0.7$ million in our Corporate and Other segment. Employee-related costs are primarily for severance payments, most of which will be paid in 2003 with the remainder in 2004. This nonroutine item increased our net loss $\$ 6.1$ million and diluted loss per share 11 cents for the three months ended March 31, 2003.
(4) Cumulative Effect of Accounting Changes. Effective January 1, 2003, we adopted the provisions of SFAS No. 143, Accounting for Asset Retirement Obligations. This statement addresses financial accounting and reporting obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The statement changed our accounting for landfill closure costs. This statement requires us to record an asset and a liability (discounted) for the estimated costs of legal obligations associated with the retirement of long-lived assets. The asset is depreciated over the expected useful life of the asset. Previously, we accrued for estimated landfill closure costs over the periods that benefited from the use of the landfill. On January 1, 2003, we recorded a one-time, noncash, after-tax charge of $\$ 4.1$ million, or 7 cents per share, as a cumulative-effect adjustment for the difference between the amounts recognized in our consolidated financial statements prior to the adoption of this statement and the amount recognized after adopting the provisions of SFAS No. 143.

Effective January 1, 2003, we adopted an accounting change for vendor allowances to comply with the guidelines issued by the FASB’s Emerging Issues Task Force (EITF) 02-16, Accounting by a Reseller for Cash Consideration Received From a Vendor. Under EITF 02-16, consideration received from a vendor is presumed to be a reduction of the cost of the vendor's products or services, unless it is for a specific incremental cost to sell the product. As a result, in the first quarter, approximately $\$ 10$ million of vendor allowances that would have been recognized previously as a reduction of "Selling and distribution expenses" are now reflected as a reduction of "Materials, labor, and other operating expenses." Prior periods have not been reclassified to conform to the current year's presentation.

In addition, under the new guidance, vendor allowances reside in inventory with the product and are recognized when the product is sold, changing the timing of our recognition of these items. This change resulted in a one-time, noncash, cumulative-effect adjustment of $\$ 4.7$ million, or 8 cents per share.
(5) Net Loss Per Common Share. Net loss per common share was determined by dividing net loss, as adjusted, by applicable shares outstanding. For all periods presented, the computation of diluted net loss per share was antidilutive; therefore, amounts reported for basic and diluted loss were the same.

March 31 share amounts)

| Loss before cumulative effect of accounting changes | \$ | $(18,743)$ | \$ | $(6,620)$ |
| :---: | :---: | :---: | :---: | :---: |
| Preferred dividends(a) |  | $(3,266)$ |  | $(3,262)$ |
| Basic and diluted loss before cumulative effect of accounting changes |  | $(22,009)$ |  | $(9,882)$ |
| Cumulative effect of accounting changes, net of income tax |  | $(8,803)$ |  | - |
| Basic and diluted loss | \$ | $(30,812)$ | \$ | $(9,882)$ |
|  |  |  |  |  |
| Average shares used to determine basic and diluted loss per common share |  | 58,289 |  | 58,099 |
|  |  |  |  |  |
| Basic and diluted loss per common share before cumulative effect of accounting changes | \$ | (0.38) | \$ | (0.17) |
| Cumulative effect of accounting changes |  | (0.15) |  | - |
| Basic and diluted loss per common share | \$ | (0.53) | \$ | (0.17) |

(a) The dividend attributable to our Series D Convertible Preferred Stock held by our ESOP (employee stock ownership plan) is net of a tax benefit.


[^0]:    (1) Columns may not add due to rounding.

